

## Comparing Enquire to Mass Market Custom Solutions

In terms of long term value for money, access to the latest industry specific features and configurability, purpose-built software often beats custom deployments This is especially true in grant management, where processes may require the configuration of specific user roles to carry out certain functions that ensure operational security. Heavy upkeep charges, dependence on the provider and long lead times are challenges that can be avoided when choosing configurable purpose-built solutions, such as Enquire.

The Enquire grant management system	Custom solutions
Lower initial and ongoing costs through self-configuration. Complete control over workflow and reporting indicator configurability, templates for forms, funding rounds and more.	Higher up-front cost, with additional costs each time a new business process requires configuration. Very limited opportunities to establish your own processes.
Frequent system updates informed by grant management requirements and user feedback, including 'off-the-shelf' features you may not have considered in a custom build.	You get what you pay for – meaning you may miss out on the off-the-shelf features your team may not have considered, as well as their ongoing updates.
The assistance of expert support and advice of experienced implementation teams. End-user support through a dedicated client portal for applications, assessments, and reviews.	Software is not tailored to the grant management industry. As such implementation and support staff are unlikely to understand your unique requirements. This also impacts the experience of your grantee applicants.

## Enquire's advantage over custom developed systems



**Self  
Configurable**



**Purpose-built  
Updates**

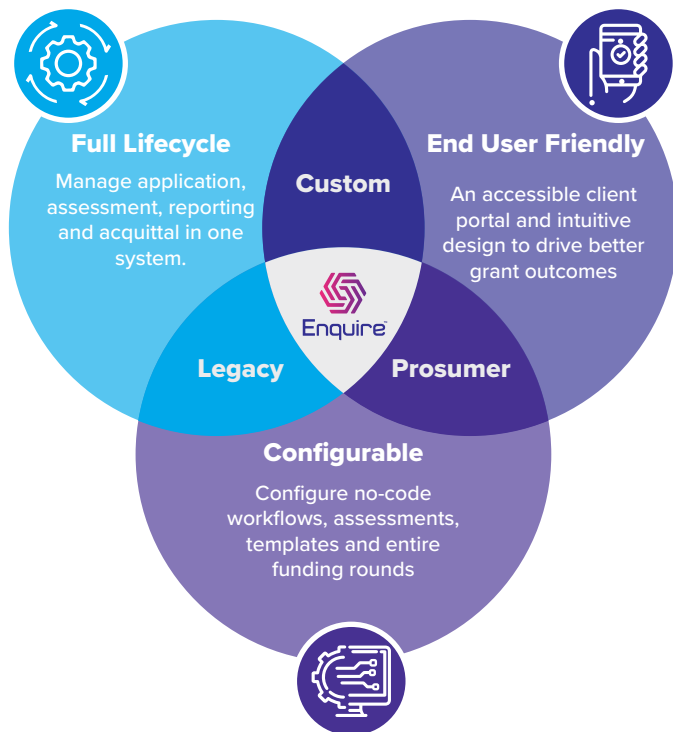
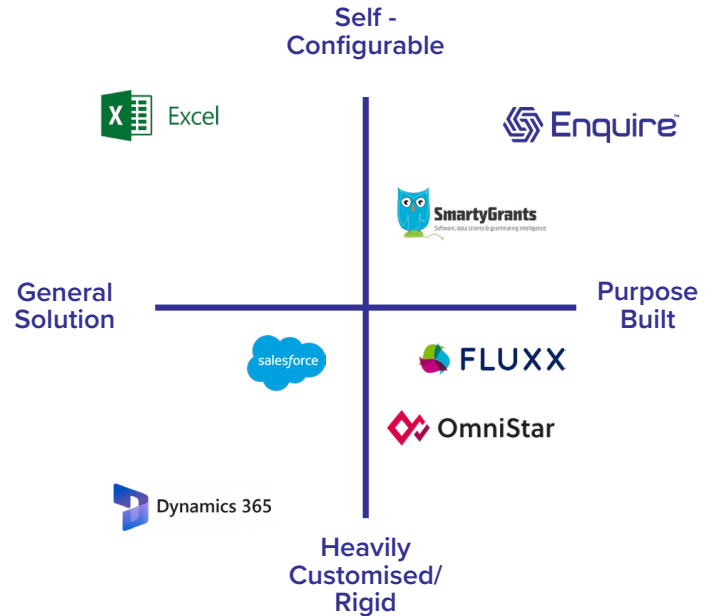


**Industry  
Expertise**

### What to look for in a grants system

Modern grants systems should provide full lifecycle capabilities to:

- create funding opportunities
- assess and award funds
- process payments using automations and calculations
- set impact goals and fully track outcomes
- manage documentation
- schedule tasks and track milestones
- configure business process workflows



### How Enquire compares

#### To custom developed systems

Unlike expensive custom developments, Enquire’s purpose-built processes are (self-)configurable to your needs and are supported by a knowledgeable team of industry experts.

#### To other vendors

Enquire has the configurability custom systems lack, the user-friendly design and reporting you won’t find in a legacy system, and the full lifecycle management features that you can only achieve with multiple prosumer products.

**Try it for free today**